MEETING MINUTES COMMITTEE: ONEIDA COUNTY TOURISM COUNCIL DATE/TIME: Monday, December 4, 2023 01:00 PM Central Time PLACE: Three Lakes Demmer Memorial Library 6961 W School St, Three Lakes, WI 54562 and Zoom TOPIC: OCTC BOARD MEETING

ATTENDEES: Sherry Hulett, Steven Schreier, Chris Shultz (zoom), Jim Rosenberg-Guest, Lauren Sackett, Krystal Westfahl, Jacqui Sharpe, Theresa Smith-Guest, Jeff Anderson-Guest

AGENDA:

- 1. Call to Order 1:04pm with K. Westfahl chairing.
- 2. Discuss/Approve agenda for today's meeting

S. Schreier motions to approve agenda and minutes from 10/2/23. Seconded C.

Shultz. Motion carries 6/0

- 3. Order of agenda items at Chair's discretion
- 4. Discuss/Approve meeting notes 10/2/23
- 5. Discuss/Approve Treasurer's Report L. Sackett

K. Westfahl motions to approve Treasurer's Report with changes discussed & Q4 invoice. S. Hulett seconds. Motion carries 6/0

6. Discuss/Approve Invoices - L. Sackett

7. Discuss/Approve Pilch and Barnet 3-year contract - K. Westfahl

We took a deep dive into the previous contract/extensions and the services we need. New three year contract that reduces the administrative work. New retainer is \$1800/month, down from \$2500/month. No other changes to the contract. **S. Schreier motions to approve the new three year contract with Pilch & Barnet as present. J. Sharpe seconds. Motion carries 6/0.** 8. Pilch & Barnet Marketing Report - L. Pilch- *T. Smith reporting.*

a. DEAI Project update- Year 2 kickoff meeting 11/29 in Rhinelander, upcoming work: call for updates on accessibility and other info from all businesses on the website and in the county, starts after 1st of the year. Complete end of February. If a business selects that they are accessible, they will have a follow up one-on-one interview. Accessible trails: updating website with more content about what accessibility means at the trails. Adding photography/videography. Will meet 3rd Tuesday of the month at 11am at RACC.
b. Oneida County/Vilas County Snowmobiling JEM Grant- wrapping up website build. Will launch Monday December 11. Enews goes out to both counties on 12/12 to sign up for trail reports, which start week of Christmas pending trail opening. Snowtracks, John Dee, Spotify ads. Rack cards & reflective stickers. J. Anderson asked how the clubs are feeling. S. Schreier asked about Safe Ride Home promotion.

c. Approve 2024 marketing budget- already approved. *\$85,758 from county. \$5000 from dues.*

9. Discuss OCTC organizational structure - dues, members

Quorum issues don't actually exist. Pelican has rolled into Rhinelander, Hazelhurst is rolling into Minocqua. Voting delegates include: 3 county board members, Lake

Tomahawk, Minocqua Area, Pelican Lake Area, Rhinelander Area, Three Lakes, Tomahawk.

10. Grow North & OCEDC Report - L. Sackett-

Grow North is absorbing The GRID from Nicolet, strategic planning is happening OCEDC- updating website, 24 million broadband project

11. ITBEC Marketing Committee Report - L. Sackett- *C. Shultz reports: changing name to North Central Tourism Partnership , updating bylaws, back to Camper/RV show in Green Bay. Chris will update us in the future.*

Dates: Joint board & Tourism: January 25 in Florence County and March 28 Lincoln County

Tourism Committee TBD

- 12. Department of Tourism Report J. Anderson-
 - Almost 1.2 million page views in Fall Color Report, 41% increase in users over last year.
 - Working on firming up snow reporters. Always need more silent sports reporters.
 - Winter campaign webinar December 19, 2023
 - Listings- be sure to update Events & Dining
 - Travel Green renewals now, push into 2024 for new pledges
 - Group discussion about Aurora Borealis and bringing people here to see them. Capitalize on the frenzy.
- 13. Community Reports
 - a. Three Lakes:
 - Discussion about Short Term Rental minimum stay ordinance and what is the best way forward with the county and municipalities.
 - Shared about structural changes- officially VB, no longer Chamber of Commerce
 - Shared about recent holiday events
 - b. Rhinelander:
 - Shared about new hotel projects
 - In second year of Destination JEM with some new marketing opportunities
 - Shared about 100th year celebrations forthcoming
 - C. Tomahawk
 - Shared about the town coming together after the downtown fire at Nachos.
 - Shared about shop local promotions and holiday events
 - D. Minocqua
 - Shared about local holiday events.
 - Hazelhurst is joining the Let's Minocqua Tourism Zone.
 - J1 Visa housing project in the works and will break ground this year.
 - Krystal is attending the Outdoor Adventure Show- Toronto! Opportunity to highlight all northwoods partners.
 - b. Pelican River Forest Updates K. Westfahl
- 14. Public Comment/Communication
- 15. Items to include on the next agenda-
 - CIP Meeting Friday 12/8.
- 16. Set Date and Location

February 5th Tomahawk April 1- Minocqua June 3- Rhinelander August 5- Three Lakes October 7- Tomahawk December 2- Minocqua

17. Adjournment- Sackett/Sharpe 2:40 pm